

Meeting Agenda

**Continuum of Care (CoC)
Data, Performance & Evaluation Committee
Project Rank and Review
August 29, 2017
2:00-4:00pm**

Ventura County Community Foundation
United Way Conference Room, Suite E
Camarillo, CA 93012

1. Welcome and Introductions
2. Make final recommendations in Ranking and Review of new and renewal projects for FY17 CoC NOFA, project re-allocation and selection of projects for permanent supportive housing bonus funding to be presented to the CoC Board for final approval on September 13, 2017.
3. Make recommendation for FY17 NOFA question "Does our community have adequate resources to end veteran homelessness?" for CoC Board approval on September 13, 2017.
4. Revise and approve 2017 CoC Written Standards for CoC and ESG funded programs for CoC Board approval on September 13, 2017.

CoC Final Recommendations Project Ranking for FY17 CoC NOFA

Annual Renewal Demand (ARD) for 2016	\$2,078,551		Tier 1= (94%) \$1,948,435	Tier 2= \$102,755	PSH Bonus= \$205,510			
Planning Funds	\$101,937				CH = Chronically Homeless		HF =Housing First	
Grantee Name	Project Name	Project Type	Grant Amount	# Beds / Served	Population Served	HF?	CH ?	Project Location
Tier 1								
Many Mansions	Casa de Paz	PSH	\$62,747	16	chronically homeless singles	Yes	Yes	Simi Valley
Many Mansions	Richmond Terrace	PSH	\$64,765	13	chronically homeless	Yes	Yes	T.O.
County of Ventura Human Services Agency	Rapid Re-Housing	RRH	\$81,829	48	families	Yes	No	County-wide
County of Ventura-Human Services Agency	Choices Permanent Supportive Housing	PSH	\$334,563	25	chronically homeless	Yes	Yes	Countywide
Many Mansions	Esseff Village	PSH	\$40,760	15	chronically homeless	Yes	Yes	T.O.
Turning Point Foundation	Wooley House I Permanent Housing	PSH	\$37,916	7	chronically homeless	Yes	Yes	Oxnard
Turning Point Foundation	Wooley House II PSH	PSH	\$32,938	8	chronic homeless singles	Yes	Yes	Oxnard
County of Ventura Human Services Agency	HMIS Project	HMIS	\$90,778	N/A	N/A	N/A	N/A	County-wide
Turning Point Foundation	Stephenson Place Permanent Housing	PSH	\$28,522	9	chronic homeless singles	Yes	Yes	Ventura
County of Ventura Human Services Agency	HMIS for Pathways to Home	HMIS	\$150,000	N/A	N/A	N/A	N/A	County-wide
St. Vincent de Paul-Ventura County	Rapid ReHousing	RRH	\$39,306	12	families	Yes	No	County-wide
Many Mansions	Peppertree Apartments	PSH	\$62,918	11	chronic homeless singles and families	Yes	Yes	Simi Valley
Turning Point Foundation	Our Place Safe Haven	SH	\$168,977	10	Chronically Homeless	Yes	Yes	Ventura
Many Mansions	D Street Apartments	PSH	\$20,574	5	TAY Chronically Homeless	Yes	Yes (3)	Oxnard
County of Ventura County Executive Office	Community Action -VC PSH	PSH	\$131,561	8	chronically homeless	Yes	Yes	Ventura/Oxnard
Turning Point Foundation	Rapid Re-Housing FY15 (new project)	RRH	\$131,104	48	singles	Yes	Yes	Countywide
Lutheran Social Services	It's a New Day RRH Project	RRH	\$169,895.00	25	families/singles	Yes	Yes	East County
Ventura County Behavioral Health	Santa Paula PSH	PSH	\$28,736	3	chronically homeless	Yes	Yes	Santa Paula
Hsg Authority of the City of San Buenaventura	Shelter Plus Care	PSH	\$88,125	9	chronically homeless	Yes	Yes	Countywide
Ventura County Behavioral Health	East County / Oxnard Shelter Plus Care	PSH	\$173,527	22	chronically homeless	Yes	Yes	Countywide
Tier 2								
Ventura County Behavioral Health	East County / Oxnard Shelter Plus Car	PSH	\$103,202					
PSH Bonus		PSH	\$205,510.00					
Planning Grant								
County of Ventura Executive Office		N/A	\$102,755	N/A	N/A	N/A		Countywide

2017 CoC NOFA Applications Summary for CoC Data Committee 8.29.17

Renewal Projects	Project Dates	Amount	LOI Ranking Score	LOI Ranking Notes	Timely APR	# of Units	Housing First	Priority	CES	Benefits Assistance	Dedicated / DedicatedPLUS	Supportive Services	5A - Project Participants	5B - Project Subpopulations	5C - Outreach	Costs	Admin (up to 10%)	
HSA - Rapid Re-Housing	7/1/2018 - 6/30/2019	\$81,829	100		Yes	16	Yes	Families w/ children	Yes	Yes	N/A	Applicant will assist with housing search, counseling & transportation.	16 HH Families	1 CH Non-Veteran 1 CH Veteran 4 Substance Abuse 6 Mentally Ill 8 DV 12 Physical Disability	55% Unsheltered 35% ES 10% DV	Supportive Services	6.5% (\$5353)	
HSA - Choices PSH	7/1/2018 - 6/30/2019	\$334,563	N/A		N/A	20	Yes	CH/MH/Veterans/Substance Abuse	Yes	Yes	100% Dedicated	Applicant will assist with housing search, counseling & transportation.	20 Adult HH w/o children	19 CH Non-Veteran 4 CH Veteran 9 Substance Abuse 5 Mentally Ill 15 Physical Disability	75% Unsheltered 25% ES	Rental Assistance & Supportive Services	\$0	
HSA - HMIS CES	10/1/2018 - 9/30/2019	\$150,000	N/A		N/A	N/A	N/A	N/A	Yes	N/A	N/A	N/A	N/A	N/A	N/A	N/A	HMIS	\$0
HSA - VC HMIS	10/1/2018 - 9/30/2019	\$90,778	N/A		Yes	N/A	N/A	N/A	Yes	N/A	N/A	N/A	N/A	N/A	N/A	N/A	HMIS	6.5% (\$5938)
LSS - Rapid Re-Housing	7/1/2018 - 8/31/2019	\$169,895	N/A		N/A	18	Yes	Category 1 or DV	Yes	Yes	N/A	Subrecipient will assist with housing search, counseling & transportation.	5 HH Families 20 Adult HH w/o children	None	80% Unsheltered 20% ES	Rental Assistance, Supportive Services & HMIS	4.9% (\$8342)	
MM - Casa de Paz	4/1/2018 - 3/31/2019	\$62,747	100		Yes	16	Yes	CH/MH	Yes	Yes	100% Dedicated	Non-partner will assist with housing search, counseling & transportation.	16 Adults w/o children	7 CH Non-Veterans 16 Mentally Ill	90% Unsheltered 10% ES	Operations; HMIS; Supportive Services	6.5% (\$4063)	
MM - D Street Apartments	11/1/2018 - 10/31/2019	\$20,574	90	Reduced for 33% increase income	Yes	5	Yes	TAY 18-24 CH/MH	Yes	Yes	100% Dedicated	Non-partner will assist with housing search, counseling & transportation.	5 Adults w/o children	5 CH Non-Veterans 5 Mentally Ill	60% Unsheltered 40% ES	Operations	6% (\$1250)	
MM - Esseff Village	3/1/2018 - 2/28/2019	\$40,760	100		Yes	15	Yes	CH/MH & Physically Disabled	Yes	Yes	100% Dedicated	Non-partner will assist with housing search, counseling & transportation.	15 Adults w/o children	12 CH Non-Veterans 15 Mentally Ill 8 Physical Disability	100% Unsheltered	Supportive Services	6.5% (\$2666)	
MM - Peppertree Apartments	10/1/2018 - 9/30/2019	\$62,918	96.5	Reduced for returns to homelessness	Yes	11	Yes	CH/MH	Yes	Yes	100% Dedicated	Non-partner will assist with housing search & counseling. Applicant will provide transportation.	9 HH Families (up to 26) 2 Adult HH w/o children (up to 4)	26 CH Non-Veterans 9 Mentally Ill 2 Adult HH 4 CH Non-Veterans	75% Unsheltered 25% ES	Operations & Supportive Services	6.3% (\$3970)	
CAVC PSH	10/1/18-9/30/19	\$131,561	90		Yes	8	Yes	CH	Yes	Yes	100% Dedicated	Subrecipient will provide supportive services	8 Adults w/o children	CH Non Veterans	80% Unsheltered 20% ES	Leasing Supportive Services Operations		
MM - Richmond Terrace	7/1/2018 - 6/30/2019	\$64,765	100		Yes	13	Yes	CH/MH	Yes	Yes	100% Dedicated	Non-partner will assist with housing search & counseling. Applicant will provide transportation.	13 Adults w/o children	7 CH Non-Veterans 1 Non-CH Veteran 13 Mentally Ill	100% Unsheltered	Operations & Supportive Services	6.3% (\$4106)	
TPF - Our Place Safe Haven	4/1/2018 - 3/31/2019	\$168,977	85	Reduced for returns to homelessness & not meeting goal of income increases.	Yes	10	Yes	CH/MH	Yes	Yes	N/A	Applicant will assist with housing search, counseling & transportation.	10 Adults w/o children	8 CH Non-Veterans 2 CH Veterans 33 Mentally Ill	80% Unsheltered 20% ES	Operations & Supportive Services	6.5% (\$11053)	
TPF - Rapid Re-Housing	10/1/2018 - 9/30/2019	\$131,104	N/A		N/A	45	Yes	MH	Yes	Yes	N/A	Applicant will assist with housing search, counseling & transportation.	45 Adults w/o children	8 Physical Disability 2 Developmental Disability 2 Substance Abuse	85% Unsheltered 11% ES 3% SH 1% DV	Rental Assistance, Supportive Services & HMIS	7.9% (\$10317)	
TPF - Wooley House I	2/1/2018 - 1/31/2019	\$37,916	100		Yes	7	Yes	CH/MH	Yes	Yes	100% Dedicated	Partner will assist with housing search & counseling. Applicant will provide transportation.	7 Adults w/o children	7 CH Non-Veterans	87% Unsheltered 13% ES	Leased Structures, Supportive Services & Operations	6.2% (\$2361)	
TPF - Wooley House II	10/1/2018 - 9/30/2019	\$32,938	100		Yes	8	Yes	CH/MH	Yes	Yes	100% Dedicated	Partner will assist with housing search & counseling. Applicant will provide transportation.	8 Adults w/o children	7 CH Non-Veterans 1 CH Veteran	77% Unsheltered 23% ES	Operations & Supportive Services	5.8% (\$1904)	
HACSB	5/1/18-4/30/19	\$88,125		reduced for late APR	Late submittal	9	Yes	CH/MH	Yes	Yes	100% Dedicated	VCBH (Subrecipient) will provide housing search, case management and transportation	9 Adults	9 CH Non-Veterans	50% Unsheltered 50% ES	Rental Assistance	9.4% (\$7,557)	
VCBH-Oxnard/East Co	10/1/17-9/30/18			Reduced for late APR, returned funds to HUD	Late submittal	16	Yes	CH/MH	Yes	Yes	100% Dedicated	VCBH will provide housing search, case management, transportation	15 Single Adults; 1 family (1 adult, 2 TAY, 3 children)	Chronically homeless non veterans	75% unsheltered; 25% ES	Rental Assistance	\$16,821	

VCBH-Santa Paula	10/1/18-9/30/19	\$28,736			Late submittal due to HUD related technicalities with grant transfer	3	Yes	CH/MH	Yes	Yes	100% Dedicated	VCBH will provide housing search, case management, transportation	3 Single Adults	Chronically homeless non veterans	75% unsheltered; 25% ES	Rental Assistance	\$1,880
SVDPLA-Rapid Re-Housing	9/1/18-8/31/19	\$39,309	100		Yes	12	Yes	Families w/ children	Yes	Yes	N/A	Subrecipient will assist with housing search, counseling & transportation.	12 families	Families	80% unsheltered; 20% ES	Rental Assistance	\$2,565
LSS - Rapid Re-Housing	7/1/18-8/31/19	\$165,895			N/A	25	Yes	Singles/Families	Yes	Yes	N/A	Subrecipient will assist with housing search, counseling & transportation.	20 Single/Couples, 5 Families	Non-Chronic singles, families	80%/20%	Rental Assistance Supportive Services HMIS	\$8,342
New Projects - PH Bonus																	
Esseff Village Expansion	3/1/2018 - 2/28/2019	\$74,763	N/A	\$5,776/unit for 20	N/A	5	Yes	CH/MH	Yes	Yes	100% Dedicated	Applicant will provide housing search, counseling & transportation.	5 Adults w/o children	5 CH Non-Veterans 5 Mentally ill	80% Unsheltered 20% ES	Operations; HMIS; Supportive Services	6.5% (\$4891)
CAVC PSH Expansion	10/1/2018 - 9/30/2019	\$101,000	N/A	\$14,535/unit for 16	N/A	15	Yes	CH	Yes	Yes	100% Dedicated	Subrecipient will assist with housing search & counseling. A partner will assist with transportation.	16 Adults w/o children	16 CH Non-Veterans	80% Unsheltered 10% ES 10% SH	Leased Units, Operations & Supportive Services	\$0
HCA-Whole Person Care	9/1/2018 - 8/31/2019	\$173,118	N/A	\$11,541/ unit for 12	N/A	15	Yes	CH	Yes	Yes	100% Dedicated	Applicant will assist with housing search & counseling.	12 Adults w/o children	12 CH Non-Veterans	70% Unsheltered 20% ES 10% SH	Leased Units & HMIS	\$0

*Summary of New CoC Applications for FY17 CoC Competition
Funding summary of reallocation and bonus funding*

Housing Authority of the City of San Buenaventura CoC Supportive Housing—reduced to 9 currently leased vouchers. This reduces grant by \$35,808 for reallocation.

Permanent Supportive Housing Bonus Funding: \$205,510 available in bonus funding for permanent supportive housing.

Total funding available for new projects: \$243, 318

Many Mansions Esseff Village: Application to expand Esseff Village from 15 units to 20 units of permanent supportive housing. Add 5 additional units of supportive housing and add funding for operations and HMIS for full 20 units for supportive housing. Propose to increase grant by \$74,763 increasing total grant to \$115,523. Cost per unit for 20 units of PSH with total budget = \$5776/unit.

Ventura County Healthcare Agency Whole Person Care: Application to offer supportive housing to 15 Whole Person Care enrolled clients. Whole Person Care is leveraging Section 1115 MediCal Waiver dollars for supportive services. This grant would pay to master lease units with CoC funding while leveraging other resources for supportive services. Total request is \$173,118. Cost per unit is \$11,541 annually.

Community Action of Ventura County: Application to expand existing Permanent Supportive Housing from 7 master leased units of PSH housing 8 tenants to 15 master leased units housing 16 tenants. This grant pays to master lease units and uses CoC funding to pay for supportive services, HMIS and operations. Renewal grant is \$131,561 and proposes to add \$101,000 in leasing and operations totaling \$232,561. Cost per unit is \$14,535 annually.

Total Requests for funding: \$348,881.

Many Mansions: \$74,563

CAVC: \$101,000

Ventura County Healthcare Agency WPC: \$173,118

**Ventura County Continuum of Care (VC CoC)
Ranking and Selection Criteria for the Fiscal Year 2017
Continuum of Care Program Competition**

The Ventura County Continuum of Care (VCCoC) will use the following process to rank all projects/applications in the 2017 HUD Continuum of Care Program Competition.

Section I: HUD requirements and policies

Section II: Ventura County CoC's policies related to Re-Allocation, Project Ranking and Project Tiers

Section III: Process and criteria for ranking Renewal Projects

Section IV: Process and criteria for ranking New Projects

Section V: Policy and process for developing the final Project Priority Listing

Section 1: HUD Requirements and Priorities

On July 14, 2017, the US Department of Housing and Urban Development (HUD) published the Notice of Funding Availability (NOFA) for the Continuum of Care (CoC) Homeless Assistance Program. Applications are due to HUD by September 28, 2017.

For the 2017 CoC Program Competition, approximately \$2 billion is available for FY 2017. Although the available amount of funding is expected to be sufficient to fund anticipated eligible renewal projects in the FY 2017 funding process, HUD continues to require Collaborative Applicants to rank all projects in two tiers. *(HUD has stated that Tier 2 will 6% of the CoC's ARD this year. Strong emphasis on performance and encouraging CoCs to reallocate under-performing projects).*

- A. Ranking Requirements:** The CoC must assign a unique rank to each project that it intends to submit to HUD for FY 2017 funding except for the CoC planning grant. Ranking of renewal projects must incorporate scoring on project performance, system performance and effectiveness. Each CoC must comprehensively review both new and renewal projects within its geographic area, using CoC-approved scoring criteria and selection priorities, to determine the extent to which each project is still necessary and addresses the listed policy priorities. Funds for projects that are determined to be underperforming, obsolete, or ineffective should be reallocated to new projects that are based on proven or promising models.
- B. Re-Allocation:** CoCs may use funds from part of whole of existing grants to create new projects through re-allocation. Through the re-allocation process, CoCs may create the following new projects:
1. **New permanent supportive housing (PSH) projects** where all beds are dedicated for chronically homeless individuals or families as defined in 24 CFR 578.3
 2. **New Rapid Re-Housing (RRH) projects** for homeless individuals or families that come directly from the streets or emergency shelters including persons fleeing domestic violence and other persons meeting paragraph 4 of the definition of homelessness.
 3. **New Supportive Services Only (SSO)** for coordinated entry system
 4. **New dedicated HMIS projects** for costs at 24 CFR 578.37(a)(2) to be carried out by the HMIS Lead.
- C. Permanent Supportive Housing Bonus**
CoC's may create new projects through the PSH bonus up to 5% of the CoC's FPRN for the following types of projects:
1. New PSH projects that will serve 100% chronically homeless individuals and families
 2. New RRH projects that will serve homeless individuals and families coming from the streets or emergency shelters and include persons fleeing domestic violence situations and other persons meeting criteria 4 of the HUD definition of homelessness.

D. Tiers & Priority Order

HUD will continue the Tier 1 and Tier 2 funding process. In the FY17 CoC Program Competition ,Tier 1 will equal 94% of the CoC's ARD. Tier 2 is 6% of the ARD plus the amount available for the PSH bonus.

Any new or renewal project may be placed in Tier 1. CoCs should carefully consider the priority and ranking for all projects in Tier 1 and Tier 2. Projects in Tier 1 will be conditionally selected if applications pass both HUD's eligibility and threshold review.

Projects placed in Tier 2 will be assessed for eligibility threshold and threshold requirements and funding will be determined using the CoC Applications score as well as factors listed in the NOFA.

- E. CoCs should consider the policy priorities established in the NOFA in conjunction with local priorities** to determine the ranking of new projects created through reallocation, CoC planning, UFA costs, and renewal project requests.

HUD'S FY 17 POLICY AND PROGRAM PRIORITIES

- (1) Create a System Response to Homelessness—measure system performance; create effective coordinated entry system; promote participant choice; plan as a system; make the delivery of homeless assistance more open, inclusive and transparent
- (2) Strategically allocate resources—review project quality, performance and cost effectiveness; maximize mainstream resources; review transitional housing projects; integration.
- (3) End Homelessness for All Persons
- (4) Use Housing First Approach

Ventura County Policy on Project Ranking and Tiering

(adopted and finalized on June 14, 2017 by VC CoC Board)

Section II: Ventura County Policy on Project Re-Allocation, Ranking and Tiering

A. Policy Objectives:

In developing our local policy governing project ranking, re-allocation and tiering, Ventura County CoC's objectives are to:

- Comply with HUD requirements;
- Preserve funding for high performing projects;
- Fund programs that contribute positively to the overall system performance;
- Shift investments from lower performing projects and ones which are at risk of losing HUD funding to new projects that help advance our community's goal of reducing homelessness and demonstrate effective approaches and best practices.

Rationale for Preliminary Rankings

- Closely followed HUD's priorities and guidelines for ranking projects.
- Contribution to System Level Performance will be weighed when ranking projects.
- Examine under-performing projects and under-utilized projects and consider reallocation
- Projects/agencies engagement in Continuum of Care efforts and Coordinated Entry will be weighed when ranking projects
- Projects that serve chronically homeless—those programs with dedicated CH beds were ranked higher on the list than programs without dedicated beds. Programs that described they would target chronically homeless for non-dedicated beds as they became available were ranked higher on the list.
- Projects implementing Housing First model with policies and procedures to emphasize their practices ranked higher
- Cost efficiency and utilization will be considered when ranking projects within the project component (PH, PSH, TH)

B. Project Review and Ranking Policy:

The Ventura County CoC will invite submissions for new and renewal projects and will conduct a review and ranking following the procedures stated in Sections III and IV.

The general approach to rating and ranking will be to organize projects into four groups:

- 1) renewal PH and RRH;
- 2) renewal Safe Haven
- 3) new PH and RRH

Within each type, projects will be scored using a score system specific to that program type and placed within their ranked order, with renewal PSH and RRH in the first group (ordered by score) and the new PSH and RRH in the second group (ordered by score).

C. Tiering Policy

Once the rank order of projects has been determined the projects at the bottom of the list will fall into Tier 2 (7% of ARD).

As HMIS and Coordinated are HUD mandated requirements in order to receive Continuum of Care funding, it is strongly recommended as one of the top priorities in Tier 1 in order to secure funding for this authorized activity.

The CoC Planning Grant is not ranked per HUD's guidance.

Section III: Process for Rating and Ranking of Renewal Projects

A: Rating and Ranking Process

A Letter of Intent (LOI) was issued by the CoC on May 1, 2017 to gather relevant performance and threshold documentation from each renewal project. LOIs were due to CoC staff by May 31, 2017. CoC Staff conducted on-site monitoring for all projects in the month of May 2017 to gather data in support of completing the LOI and review and rank process.

All renewal projects will be ranked using an objective scoring system as approved as recommended by the CoC Data and Performance Committee. CoC Staff will use data provided through the LOI process (for both SH and PH renewals) to calculate a score for each renewal and use the results to develop the Project Priority Listing for review and approval by the CoC Board as recommended through the CoC Data and Performance Committee.

The LOI process is intended to assess agency's capacity to administer CoC homeless projects while complying with HUD requirements. Additionally the LOI helps staff and the CoC Committees review the following:

1. Project Performance Review
2. Annual Performance Report (APR)
3. System Performance Contribution and Review
4. Financial Commitment (Match)
5. Alignment with Best Practices: Housing First/Low Barrier/Harm Reduction
6. CoC Participation

CoC Staff and CoC Data and Performance Committee use data provided through the LOI process, HMIS reports (Annual Performance Reports and System Wide Performance Data) analysis to develop the Project Priority Listing for review and approval by the CoC Board as recommended by the Data and Performance Committee. This process is conducted in open meetings and all meetings and materials are posted on the VC CoC website: www.venturacoc.org

B. Scoring Criteria for Renewal Permanent Housing (PSH and RRH)

The scoring system will have a maximum of 100 points with points for project and system performance and threshold factors. Data to assess both performance and threshold criteria will be obtained from the information submitted by the applicants in their LOI response. System Performance Data will be pulled from HMIS.

The performance measures will be based on those established by HUD, VC CoC local performance targets and tracked through HMIS data:

- at least 85 percent of project participants either remained in permanent housing , or exited to another permanent housing location;
- at least 55 percent of project participant increased their income from sources other than employment in an operating year;

- at least 90 percent of project participants obtained mainstream benefits

Some renewing PH projects will not have an APR because they have not yet been operational for a full year. These projects will receive 0 points for performance. Their overall score will place them in the bottom of the group of PSH and RRH renewals but they will be placed in Tier 1 because PH renewals as a group will be the first on the Project Priority List.

C. Scoring Criteria for Renewal Safe Haven

The scoring system will have a maximum of 100 points with points for project and system performance and threshold factors. Data to assess both performance and threshold criteria will be obtained from the information submitted by the applicants in their LOI response. System Performance Data will be pulled from HMIS.

The performance measures will be based on those established by HUD, VC CoC local performance targets and tracked through HMIS data:

- at least 80 percent of project participants either exit to permanent housing , or a temporary placement progressing towards permanent housing;
- at least 55 percent of project participant increased their income from sources other than employment in an operating year;
- at least 90 percent of project participants obtained mainstream benefits

D. HMIS Renewal

Consistent with previous CoC applications, HMIS renewals will be exempt from the full Letter of Intent (LOI) but will be assessed for performance and spending in alignment with HUD requirements. As noted in Section II, the HMIS renewal will be placed in Tier 1.

Section IV: New Projects

The CoC Board will examine recommendations from the CoC Data and Performance Committee and CoC staff to determine the amount of funding available for reallocation.

Reallocated funds and new bonus funds will be awarded through a Request for Proposal (RFP) process for open competition for projects that provide permanent supportive housing to chronically homeless and or RRH for homeless families.

The RFP will be structured to award funds to projects that 1) meet Ventura County's CoC priorities; and 2) are most competitive and likely to receive HUD funding. In addition, projects must meet HUD's threshold and quality requirements. The RFP will require applicants to submit project narrative, applicant capacity and financial information sufficient to assess all of these factors.

To evaluate whether projects meet the HUD threshold and quality standards, the projects will be reviewed by the CoC Data and Performance Committee.

To evaluate project quality and fit with Ventura County objectives and develop a ranked order, the CoC will convene an unbiased project review panel to review each new project. Projects will be scored based on a 100 point system (Attachment A and B). The panel will then hold one meeting to review and score applications and arrive at a proposed final ranking for new projects, including a recommendation of which project should be submitted as the permanent supportive housing bonus. The panel may also recommend that projects should either increase or decrease their funding request to maximize the use of available reallocated or bonus funds.

The final ranking of new projects as determined by the Panel will be discussed and approved by the CoC Board on September 13, 2017 to determine the order on the Project Priority Listing.

Section IV: Final Project Priority List and Notification to Applicants

Once the rating and ranking processes for new and renewal applicants are complete, CoC staff will integrate the results of the scoring/ranking processes and create the final proposed Project Priority Listing for review by the CoC Board. This proposed list can include recommendations to adjust the placement of projects in Tier 2 in order to maximize the total funding award for Ventura County. The proposed final list will be approved and notice sent to the applicants of the final results no later than September 14, 2017.

Section V: Appeal Process

Applicants may appeal any of the following decisions of the VC CoC

- 1) Placement of project into Tier 2

Appeals must be submitted to the Ventura County Collaborative Applicant no later than September 18, 2017. Appeals will be heard by the chairs of the Data Committee. The decision of the appeal panel is final.

Attachment A

Permanent Supportive Housing (PSH)/Rapid Re-Housing Performance Measures - Max. 40 Points + 10 for System Performance

- at least 85 percent of project participants either remained in permanent housing or exited to another PH
- at least 55 percent of project participants increased their total income in a given operating year;
- at least 90 percent of project participants obtained mainstream benefits
- at least 90 percent of beds were utilized during all 4 quarters of operating year

Projects meeting:

All 4 performance measures will receive 40 points.

3 of 4 performance measures will receive 30 points.

2 of 4 performance measures will receive 20 points.

1 of 4 performance measures will receive 10 points.

0 of 4 performance measures will receive 0 points.

Projects contributing to overall system level performance: --Max 10 points

Full participation in planning and strategic discussion of system performance measures plus contributing system level data: 10 points

Permanent Housing (PSH/RRH) Projects:

Threshold Renewal Points	Source Document	Max Points	Total Scored
Compliance with Grants and Financial Management	Annual Performance Report, HUD monitoring, eLOCCS, close-out certificates; new projects will provide relevant information on managing federal grants.	20	
Housing First/Low Barrier/Harm Reduction/Best Practices/Supportive Services	LOI + supportive documentation (intake packets , lease agreements-documents consistent with HF and Low Barrier = 10pts) Missing document (-2pts) Inconsistency with documents (5pts) No Housing First (0 pts)	10	
Outreach & Coordinated Entry	Commitment to participate or current participation including filling units through CES process.	10	
CoC participation, HEARTH compliance	Attendance records or commitment for new partners to participate in CoC meetings.	10	
Project Performance	Bed Utilization, Maintain & Obtain housing, employment & income growth	40	
System Level Performance	Returns to Homelessness, Length of time Homeless, HMIS Data Quality	10	
TOTAL		100	

*New projects will receive a median score for those items not available.

Agency _____

Project _____

Attachment B

The following will be applied for the performance measures scored for Safe Haven (SH) Projects renewals.

SH Performance Measures - Max. 50 Points

- at least 80 percent of project participants will have successful either remained in permanent housing or exited to another PH
- at least 20 percent or more of project participants have employment income (or at least 20 percent or more of project participants have other income sources such as SSI and/or SSDI, for those who are not employable);
- at least 54 percent of project participants increased their income from sources other than employment in a given operating year;
- at least 56 percent of project participants obtained mainstream benefits

Projects meeting:

All 4 performance measures will receive 80 points.

3 of 4 performance measures will receive 60 points.

2 of 4 performance measures will receive 40 points.

0 or 1 performance measures will receive 0 points.

*Underperforming projects will be discussed in detail with CoC Data and Performance Committee and recommendations will be made for reallocation to the CoC Board when appropriate.

SYSTEM PERFORMANCE/PROGRAM PERFORMANCE

The following performance measures will be considered when evaluating the performance of renewal projects.

VC CoC System Performance Review

Contributions to the VC CoC overall system performance will be evaluated. Applicants for new and renewal projects will be reviewed on strategies their organization is taking to improve overall system performance.

Applicants will be reviewed on strategies to:

- 1) Reduce the length of time persons are homeless in the VC CoC
- 2) Homeless Prevention: Reduction of first time homeless
- 3) Increased exits to permanent housing placements
- 4) Income and Employment growth
- 5) Reducing returns to homelessness

Applicants will also be reviewed on their programs' contributions to the VC CoC System Performance Data.